

HPE2-E68^{Q&As}

Introduction to Selling HPE Solutions

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QUESTION 1

How do HPE StoreEasy solutions meet customer security needs?

- A. They automatically drop traffic that behaves like a denial of service (DoS) attack.
- B. They integrate TippingPoint intrusion protection system (IPS) capabilities.
- C. They exclusively use SSDs, which are more resilient against unauthorized access than HDDs.
- D. They provide built-in encryption and endpoint protection.

Correct Answer: C

QUESTION 2

An SMB customer wants a storage appliance that provides a highly available backup architecture. Which HPE product line should you recommend?

- A. HPE StoreOnce.
- B. HPE StoreEasy.
- C. HPE StoreServ.
- D. HPE StoreOnce.

Correct Answer: C

QUESTION 3

What is one benefit of the Aruba Mobile First infrastructure for SMB customers?

- A. It features only unmanaged switches, which makes deployments faster and less challenging.
- B. It automatically denies BYOD devices network access, which increases 1 security.
- C. It uses a single, unified architecture, which improves manageability.
- D. It provides a catalog of SaaS applications to mobile users, which is ideal for SMBs who need cloud computing.

Correct Answer: D

QUESTION 4

You are proposing a Fibre Channel storage solution to a customer. What should you include in the proposal to allow servers to connect to the solution?

- A. virtual Fibre Channel router software.

- B. Fibre Channel host bus adapters (HBAs).
- C. iSCSI adapter.
- D. Ethernet NICs that support fiber optic SFP+ transceivers.

Correct Answer: D

QUESTION 5

Which server series constitutes the rack server line of products from HPE?

- A. DL Series.
- B. ML Series.
- C. RL Series.
- D. BL Series.

Correct Answer: A

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