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QUESTION 1

Which issue with cloud services is a key driver for customers to return workloads to their on-premises environment?

- A. They cause over-provisioning.
- B. They lack flexibility.
- C. They lack security.
- D. They cannot scale.

Correct Answer: C

QUESTION 2

What is a benefit of an HPE GreenLake Flex Capacity solution?

- A. It helps customers optimize cloud storage capacity with dashboards geared toward IT generalists.
- B. It distributes customer data among multiple clouds in order to increase resiliency.
- C. It provides sophisticated metering that helps customers better understand their IT consumption.
- D. It requires companies to move from a CapEx funding model to a lease, which includes a service level agreement (SLA).

Correct Answer: A

QUESTION 3

What attitude do potential candidates for intelligent storage solutions have toward data?

- A. They want to create separate compute and storage sites so that they can better protect their sensitive data.
- B. They want to help their systems to generate more data more quickly by deploying composable fabric solutions.
- C. They want to mine the data for insights that lead to actionable changes to their processes.
- D. They want to deal with the explosion of data by moving 100 percent of the data to the public cloud.

Correct Answer: A

QUESTION 4

Which customer profile indicates a good opportunity for HPE Composable Fabric?

- A. We know we need a stronger and more reliable wireless network to support our mobile workforce and empower our users to be productive.

B. We are Looking for ways to better utilize our resources so that we no longer need to over-provision each rack of servers.

C. We have implemented an Internet of Things I (oT) solution with IoT devices deployed at the edge, but we need better security to protect them.

D. We have a lot of critical workloads running in our data center, so we need a storage solution built for backup and redundancy.

Correct Answer: D

QUESTION 5

Your customer is frustrated because the company has multiple cloud service providers but cannot predict how much they will be invoiced by any of the providers. Which HPE solution would address this customer's problem?

A. HPE Composable Cloud for ProLiant DL

B. HPE SimpliVity with Composable Fabric

C. HPE Nimble

D. HPE OneSphere

Correct Answer: A

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