

# HPE2-E71<sup>Q&As</sup>

HP Introduction to Selling HPE Products, Solutions and Services Exam

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### QUESTION 1

A company with 742 employees is looking for a server that can run multiple workloads. The company wants a turnkey solution, which includes the server operating system.

Which server would you recommend?

- A. HPE ProLiant ML110 Gen10 server
- B. HPE ProLiant ML350 Gen10 server
- C. HPE ProLiant ML30 Gen9 server
- D. HPE MicroServer Gen10

Correct Answer: B

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### QUESTION 2

You have qualified your customer for a storage virtualization use case. Your customer tells you about 45% of their servers are virtualized, but they need to improve scalability before they increase their virtualization.

Where is this customer in their virtualization journey?

- A. Expanding
- B. Getting started
- C. Planning
- D. Growing

Correct Answer: C

Reference: [https://www.google.com/url?sa=t&andrc=jandq=andesrc=sandsource=webandcd=1andved=2ahUKEwivkdDQ3NDjAhVUDWMBHXQHClwQFjAAegQIARACandurl=ftp%3A%2F%2Fftp-boi.external.hp.com%2Fpub%2Fproducts%2Fservers%2Fvmware%2F4AA0-5141ENW\\_Virt\\_Brochure\\_Jan09.pdfandusg=AOvVaw3V8z4xpE\\_gsWNCgj9w3kgM](https://www.google.com/url?sa=t&andrc=jandq=andesrc=sandsource=webandcd=1andved=2ahUKEwivkdDQ3NDjAhVUDWMBHXQHClwQFjAAegQIARACandurl=ftp%3A%2F%2Fftp-boi.external.hp.com%2Fpub%2Fproducts%2Fservers%2Fvmware%2F4AA0-5141ENW_Virt_Brochure_Jan09.pdfandusg=AOvVaw3V8z4xpE_gsWNCgj9w3kgM)

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### QUESTION 3

How does HPE SimpliVity 380 deliver better data efficiency than other hyperconverged solutions without compromising application performance?

- A. It offloads optimization to HPE SimpliVity Accelerator Card so compute resources can run virtual machines (VMs).
- B. It provides more DRAM to handle optimization, deduplication, and compression functions.
- C. It runs optimization, deduplication, and compression as background processes and prioritizes applications.

D. It dedicates one compute resource to optimization, reserving the other compute resources for applications.

Correct Answer: C

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#### QUESTION 4

What type of support can a customer expect from HPE Pointnext Operational Services?

- A. Setting up a new funding strategy to pay for services as they are used
- B. Designing and optimizing solutions
- C. Optimizing workloads, resources, and capacity
- D. Accelerating DevOps to build and deliver new apps and services

Correct Answer: B

Reference: <https://tdhpe.techdata.eu/en/Products/Services/Introducing-HPE-Pointnext/>

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#### QUESTION 5

HPE SimpliVity 2600 is optimized for a particular use case. Which use case?

- A. Consolidation
- B. General virtualization
- C. VDI for space constrained customers
- D. Enterprise-grade data features

Correct Answer: B

The HPE SimpliVity 2600 solution dramatically simplifies IT by combining infrastructure and advanced data services for virtualized workloads into a building block that delivers server, storage, and storage networking services. It also delivers a complete set of advanced functionalities that enables dramatic improvements to the efficiency, management, protection, and performance of virtualized workloads at a fraction of the cost and complexity of today's traditional infrastructure stack

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