

HPE2-E71^{Q&As}

HP Introduction to Selling HPE Products, Solutions and Services Exam

Pass HP HPE2-E71 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass2lead.com/hpe2-e71.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by HP Official Exam Center

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers



QUESTION 1

Which management tool ensures HPE ProLiant server is cooled properly and monitors memory, processors, and power supplies?

- A. HPE iLo
- B. HPE Intelligent Tuning
- C. HPE Insight Online
- D. HPE UEFI

Correct Answer: A

Reference: https://support.hpe.com/hpsc/doc/public/display?docId=emr_naa00043114en_usanddocLocale=en_US

QUESTION 2

Your SMB customer needs a new storage solution. You want to know if the customer is a good fit for a business analytics and database support use case. Which question would help you qualify the customer for this use case?

- A. What technologies and software are you using to back up your data?
- B. How do you address unplanned downtime?
- C. What are your biggest challenges in gaining insights from your data?
- D. How virtualized is your environment?

Correct Answer: C

QUESTION 3

Which is one challenge that SMB customers face in adopting cloud?

- A. They cannot find convenient services for their needs.
- B. They find that the cloud services are not agile enough.
- C. They need to maintain control and ensure data is secure.
- D. They tend to prefer CAPEX funding models over OPEX.

Correct Answer: C

Reference: <https://techaisle.com/blog/338-smb-and-midmarket-it-maturity-segments-cloud-adoptionchallenges>

QUESTION 4

What advantages do Unified APs (UAPs) offer your customers?

- A. UAPs can be licensed as sensors or as APs, allowing customers to use the same hardware to enable and monitor the wireless network.
- B. UAPs are 802.11ac Wave 1 APs, which can be updated to 802.11ac Wave 2 APs.
- C. UAPs have one radio that supports 802.11n and one radio that supports 802.11ac.
- D. UAPs can be deployed initially as Instant APs and then later converted to controlled APs

Correct Answer: A

QUESTION 5

Your customer wants to know what distinguishes HPE servers from other servers. What is one distinguishing feature of HPE Gen10 servers?

- A. They provide the largest storage footprint in the industry.
- B. They provide more compute power than any other servers on the market.
- C. They are the most secure industry standard servers.
- D. They are more affordable than white box servers.

Correct Answer: C

Reference: https://www.hpe.com/emea_europe/en/servers/gen10-servers.html

[Latest HPE2-E71 Dumps](#)

[HPE2-E71 Practice Test](#)

[HPE2-E71 Exam Questions](#)