HPE2-E72 ^{Q&As}

Selling HPE Hybrid Cloud Solutions

Pass HP HPE2-E72 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.pass2lead.com/hpe2-e72.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by HP Official Exam Center

⚙ **Instant Download** After Purchase

⚙ **100% Money Back** Guarantee

⚙ **365 Days** Free Update

⚙ **800,000+** Satisfied Customers

QUESTION 1

What is one benefit of HPE GreenLake for HPE Intelligent Data Platform solutions?

A. It unlocks the ability for customers to migrate their data between their on-prem environment and the public cloud.

B. It adds more software features to HPE storage arrays and provides experts to advise customers on implementing those features.

C. It brings intelligence that is only available on HPE storage arrays delivered by GreenLake.

D. It helps customers achieve predictable costs for storage with a consumption-based model and metering.

Correct Answer: D

QUESTION 2

How does HPE GreenLake help customers scale their IT services to meet demand?

A. HPE GreenLake moves the customer\\'s workloads to the public cloud when demand exceeds available capacity.

B. HPE GreenLake provides capacity and planning features and a capacity buffer to help companies keep ahead of demand.

C. HPE GreenLake provides software-defined automation to discover and manage all HPE infrastructure within the customer\\'s environment.

D. HPE GreenLake employs AI to identify and unlock underused resources and make them available for composable resource pools.

Correct Answer: C

Reference: https://www.hpe.com/emea_europe/en/services/flexible-capacity.html

QUESTION 3

You have proposed an HPE Primera 630 solution to a customer. The customer has had to do forklift upgrades in the past and is concerned about that hassle in the future. What feature of your proposal should you explain?

A. The Primera 630 system offloads most of the customers\\' data to HPE StoreOnce Catalyst, making upgrades unlikely to be necessary.

B. The Primera 630 system is the largest capacity solution that HPE offers, so the need for a future upgrade is unlikely.

C. The Primera 630 system is built on the same hardware platform as Nimble, so the customer can seamlessly move from Primera to Nimble as necessary.

D. The Timeless Service for the Primera 630 system will permit a free upgrade to a larger scale Primera system in the future.

Correct Answer: B

Reference: https://cc.cnetcontent.com/vcs/hp-ent/inline-content/
QS/3/1/31400F254E80D72CD8C111BC9D4FEAB21CDC9D26_source.PDF

QUESTION 4

What is one drawback of traditional private cloud solutions as compared to public cloud?

A. Traditional private cloud solutions have a CAPEX model, rather than pay-as-you-go like public cloud.

B. Traditional private cloud solutions lead to more unexpected costs than public cloud.

C. Traditional private cloud solutions make it harder for the company to audit regulatory compliance than with public cloud.

D. Traditional private cloud solutions almost always have a higher TCO than public cloud.

Correct Answer: B

QUESTION 5

Your mid-sized customer wants to implement an HPE hybrid cloud solution but is worried about the cost. What should you talk about to overcome this objection?

A. The HPE Business Scholarschips program offers smaller businesses a chance to earn extra capital and complete with bigger enterprises.

B. HPE data analytics determine on a daily basis whether the customer is actually financially at-risk or not.

C. On a price-per-unit basis, HPE is the most affordable option in the market.

D. HPE Financial Services help customers find a way to implement a new solution that is within their budget.

Correct Answer: D

Reference: https://www.hpe.com/emea_europe/en/services/financial-services.html

[Latest HPE2-E72 Dumps](#)   [HPE2-E72 Practice Test](#)   [HPE2-E72 Braindumps](#)