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QUESTION 1

Which key benefit of HPE Synergy helps to distinguish HPE from the competition?

- A. the ability to independently scale compute and storage resources, and redefine them dynamically
- B. the ability to dynamically deploy location-based service apps to customer mobile devices
- C. the ability to support virtualized workloads from leading vendors such as VMware
- D. the ability to integrate IoT devices into the network with minimal security risks

Correct Answer: A

QUESTION 2

A customer has an Aruba Mobile First Network. Which need indicates that the customer could be a good prospect for an additional Aruba security solution?

- A. the need to secure guest and BYOD access
- B. the need to track meeting room utilization
- C. the need to protect servers against malware at the silicon level
- D. the need to encrypt big data and archived data

Correct Answer: A

QUESTION 3

How should you respond to a customer who has questions or concerns about the number of HPE spinoffs and acquisitions in the last few years?

- A. These changes give HPE the ability to be more innovative and to respond more quickly to technology changes.
- B. These changes allow HPE to focus on products and solutions, and eliminate professional services from their offerings.
- C. These changes did not affect the company's portfolio, so you do not need to be concerned about them.
- D. These changes were required in order to divest the company of all networking solutions and services.

Correct Answer: A

QUESTION 4

A customer has a centralized data center and several factories located in different cities across the country. The customer wants to deploy IoT on the factory floors. What is one benefit of an HPE solution for this customer?

- A. HPE Synergy is optimized for ease of deployment by IT generalists at branch sites.
- B. HPE extends memory-driven computing from the core to the edge.
- C. HPE has developed analytic software specifically designed for the manufacturing vertical.
- D. HPE Machine uses anomaly-based detection to enhance IoT security.

Correct Answer: D

QUESTION 5

What is one way that HPE Synergy helps customers reduce costs?

- A. It reduces over-provisioning by allowing the redefinition of resources for current needs.
- B. It allows customers to shift from a traditional workplace to a more efficient open office.
- C. It permits customers to move expensive analytics away from the core to the edge.
- D. It helps customers identify the legacy hardware that consumes the most power.

Correct Answer: A

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