

# IIBA-AAC<sup>Q&As</sup>

Agile Analysis

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### QUESTION 1

While using Kano Analysis to determine what features to include in the MVP, the delivery team decides to include characteristics which if omitted will cause intense dissatisfaction. A team member indicates that these are referred to as:

- A. Performance characteristics
- B. Threshold characteristics
- C. Minimum characteristics
- D. Excitement characteristics

Correct Answer: B

Reference: [https://www.agilealliance.org/wp-content/uploads/2017/08/AgileExtension\\_V2-MemberCopy.pdf](https://www.agilealliance.org/wp-content/uploads/2017/08/AgileExtension_V2-MemberCopy.pdf) (74)

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### QUESTION 2

The team is discussing one of the six key terms used to discuss both business analysis and its relationship with common terminology. Specifically, they are discussing a specific way of satisfying one or more needs in a context. This team is discussing the:

- A. Plan
- B. Need
- C. Value
- D. Solution

Correct Answer: D

Reference: [https://www.agilealliance.org/wp-content/uploads/2017/08/AgileExtension\\_V2-MemberCopy.pdf](https://www.agilealliance.org/wp-content/uploads/2017/08/AgileExtension_V2-MemberCopy.pdf) (18)

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### QUESTION 3

The organization has a history of delivering products that often don't resonate with potential customers. After some discussion, the team decides to address this challenge by developing:

- A. Metrics and KPIs
- B. Personas
- C. Project plan
- D. Customer call center

Correct Answer: A

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Reference: [https://www.agilealliance.org/wp-content/uploads/2017/08/AgileExtension\\_V2-MemberCopy.pdf](https://www.agilealliance.org/wp-content/uploads/2017/08/AgileExtension_V2-MemberCopy.pdf) (51)

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#### QUESTION 4

In the past, a team has been unable to deliver solutions in a timely manner and they feel this is due to the customer being unable to decide what they want. The team has decided to ask the customer to "sign-off" on their requirements. This violates the following value statement:

- A. Individuals and interactions over process and tools
- B. Prioritizing outputs over outcomes
- C. Working solutions over comprehensive documentation
- D. Customer collaboration over contract negotiation

Correct Answer: B

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#### QUESTION 5

A team has been delivering a steady stream of small value increments towards a goal for 4 months, and has completed several solution components, with several still potentially doable. The solution owner examines the reactions to the delivered components from customers, and decides which one(s) the team will do next. The solution owner is demonstrating:

- A. Adaptation to revised strategy
- B. Change in response to feedback and learning
- C. Action in response to activity
- D. Maintenance of solution alignment

Correct Answer: B

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