

# INDUSTRIES-CPQ-DEVELOPERQ&As

Salesforce Certified Industries CPQ Developer

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#### **QUESTION 1**

The time policy for a promotion indicates what?

Note: This question displayed answer options in random order when taking this Test.

- A. When promotional pricing applies to the customer account
- B. When the promotion starts
- C. Which customers are eligible for the promotion
- D. Whether the customer can terminate the contract early

Correct Answer: A

#### **QUESTION 2**

What do you use to take 20% off the price of a child product in a promotion?

Note: This question displayed answer options in random order when taking this Test.

- A. An adjustment
- B. An override
- C. A price list
- D. A price list entry

Correct Answer: A

#### **QUESTION 3**

Which of these can be used to launch the Guided Selling process?

Note: This question displayed answer options in random order when taking this Test.

- A. Create a Vlocity action to trigger the process
- B. Add a field on the Order for vlcCart
- C. Set up vlcCart to link to the regular Vlocity Cart
- D. Alter the Vlocity Cart by developing in JSON

Correct Answer: D

#### **QUESTION 4**



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In Guided Selling, which of these is the class for the remote methods?

Note: This question displayed answer options in random order when taking this Test.
A. done
B. vlcCart
C. CpqAppHandler
D. createCart
E. getCartsItems
F. getCartsProducts
G. putCartsItems
H. postCartsItems

#### Correct Answer: C

**QUESTION 5** 

J. submit

I. checkout

Felix is a Vlocity CPQ administrator, and he needs to help launch their Smart Widget product. They are doing a soft launch only for opportunities for existing B2B customers. What context scope should Felix use for the context mapping that he will create? Note: This question displayed answer options in random order when taking this Test.

- A. Opportunity. Account
- B. Opportunity
- C. Order.Account
- D. Account

Correct Answer: A

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