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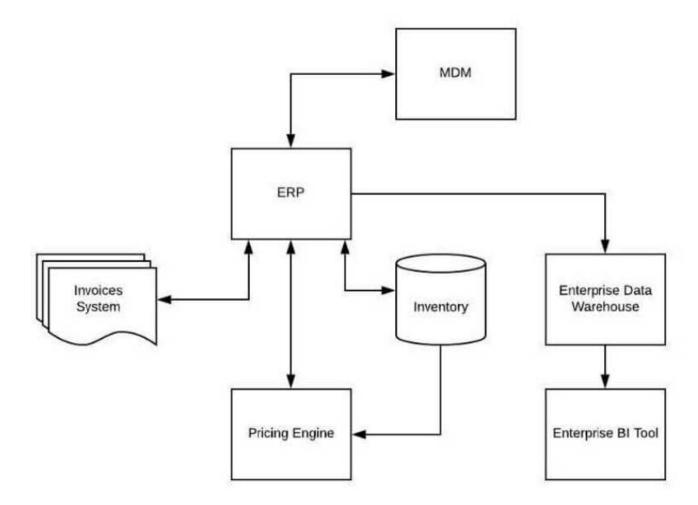
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QUESTION 1

A large enterprise customer with the following system landscape is planning to implement Salesforce Sales Cloud.



The following business processes need to be supported in Salesforce:

1.

Sales Consultants should be able to have access to current inventory.

2.

Enterprise Resource Planning System(ERP) is the system of record for pricing information.

3.

Quotes should be generated in Salesforce with pricing from ERP.

4.

Sales Management uses a Enterprise Business Intelligence (BI) tool to view Sales dashboards.

5.



Master Data Management (MDM) is the system of record for customers and prospects.

6.

Invoices should be accessible in Salesforce.

Which systems in the landscape should the Integration Consultant consider to be integrated with Salesforce to support the business requirements?

- A. ERP, Invoices system, Data Warehouse and BI Tool
- B. ERP, Inventory, Pricing Engine, Invoices system
- C. ERP, MDM, BI tool and Data Warehouse
- D. ERP, MDM, Data Warehouse, Invoices system

Correct Answer: B

QUESTION 2

Universal containers has built an integration module to pull customer support tickets out of various systems and push them to salesforce as cases. The integration was implemented using Salesforce SOAP API with batch size 200, and the jobs are scheduled to run every 30 minutes to make sure a job completes before the next job starts.

After going Live, they found that jobs are failing occasionally due to a "Max CPU time exceeded" error thrown from a trigger on the case. Reducing the batch size to 100 would resolve the issue, but the jobs would then take an average of 35 minutes to run. Which two options should be considered to resolve the issue and make sure a job completes before the next one starts?

Choose 2 answers

- A. No change to API options, and move the trigger code into a future method.
- B. No change to API options, and move the trigger code into a Queuetable apex
- C. Bulk API with serial option and batch size 100, and no code changes
- D. Bulk API with parallel option and batch size 100, and no code changes.

Correct Answer: AD

QUESTION 3

Universal Containers would like to send all the closed opportunity records to the back-end legacy order management system. The order management system exposes REST API endpoints.

What is the recommended approach to send the data to the order management system?

A. Workflow Outbound SOAP API message to a middleware system.

B. Workflow Outbound SOAP message to the order management system.



- C. Workflow Outbound SOAP message to a middleware system.
- D. Workflow Outbound REST message to the order management system.

Correct Answer: C

QUESTION 4

Universal learning (UC) is embarked on Salesforce transformation journey, UC will decommission the

legacy CRM system and migrate data to Salesforce. The data migration team asked for a recommendation

to optimize the performance of the data load to Salesforce.

Which approach should used to meet the requirement?

- A. Use Bulk API to process jobs in parallel mode.
- B. Contact Salesforce support to schedule performance load.
- C. Use Bulk API to process jobs in serial mode.
- D. Use Bulk API to process jobs in high performance mode.

Correct Answer: A

QUESTION 5

Universal containers is hearing complaints from users that recently released changes while they meet the functional requirements are not actually usable and/or do not meet their expectations for user experience for example, a Visualforce page that takes too long to display the first page of data.

Which two types of testing should a technical Architect implement to reduce or eliminate the complaint?

Choose 2 answers

- A. user Acceptance Testing
- **B. Unit Testing**
- C. Regression Testing
- D. Performance testing

Correct Answer: AD

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