

MANUFACTURING-CLOUD- PROFESSIONAL^{Q&As}

Manufacturing Cloud Accredited Professional

**Pass Salesforce MANUFACTURING-CLOUD-
PROFESSIONAL Exam with 100% Guarantee**

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass2lead.com/manufacturing-cloud-professional.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Salesforce
Official Exam Center

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers



QUESTION 1

What is the maximum number of sales Agreement that can be activated for the same period, containing the same Products and linked to the same Account?

- A. 1
- B. 50
- C. No defined limit
- D. 10000
- E. 128

Correct Answer: C

QUESTION 2

Where would a consolidated view of all of the terms of a sales agreement, including the duration, products, price, planned quantities, and actual quantities be found?

- A. Rebate Management in Manufacturing Cloud
- B. Sales Agreement in Manufacturing Cloud
- C. Account Based Forecast in Manufacturing Cloud
- D. Account Manager Targets in Manufacturing Cloud
- E. Contracts in Manufacturing Cloud

Correct Answer: B

QUESTION 3

What is the maximum number of products a sales agreement can have?

- A. 1500
- B. 500
- C. 100
- D. 1000

Correct Answer: D

The maximum number of products a sales agreement can have is 1000. You can find more information about Sales Agreement limits in the Salesforce documentation, which can be found here:https://help.salesforce.com/articleView?id=sales_agreement_limits.htm&language=en_US&type=0.

QUESTION 4

When Using the Time Period filter on a sales agreement record page, Which options are available?

- A. Range
- B. Set Periods
- C. Custom
- D. Current Period
- E. Fiscal Year

Correct Answer: A

QUESTION 5

Badger Power wants to have a complete picture of both their run-rate and net-new business.

Which two Manufacturing Cloud functions should be configured?

- A. Account Based Forecasting
- B. Opportunity Funnel
- C. Sales Agreements
- D. Collaborative Forecast
- E. Product Forecast

Correct Answer: AD

Account Based Forecasting allows a business to forecast their run-rate and net-new business by analyzing historical data and trends. Collaborative Forecasting allows multiple users to input their own forecasts and compare them, providing a more complete picture of the business. These two functions should be configured together in order to get a complete picture of both the run-rate and net-new business.

[MANUFACTURING-CLOUD-MANUFACTURING-CLOUD-MANUFACTURING-CLOUD-PROFESSIONAL Study Guide](#) [PROFESSIONAL Exam Questions](#) [PROFESSIONAL Braindumps](#)