



MB-600^{Q&As}

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QUESTION 1

A client is using Dynamics 365 Sales and Power BI with stringent security on read access to accounts.

You need to ensure that users will be unable to view restricted accounts in Power BI.

What should you recommend?

- A. Share the reports in Power BI to the same Microsoft Azure Active Directory (Azure AD) groups used in Dynamics 365 Sales.
- B. Embed the Power BI reports in Dynamics 365 Sales instead of sharing them by using Power BI to retain security.
- C. Set up the Data Export Service and use DirectQuery for reporting to include security roles.
- D. Add row-level security (RLS) roles to the DataSet in Power BI that matches the privileges assigned in Dynamics 365 Sales.

Correct Answer: D

QUESTION 2

HOTSPOT

A company uses Dynamics 365 Sales and Power BI.

Sales managers must be able to keep track of changes to their pipeline in the following ways:

1.

Notify the sales managers when an Opportunity changes sales stage.

2.

Notify the sales managers when the pipeline drops below 2.5M USD.

3.

When reviewing the pipeline in Power BI, a sales executive must be able to add a Playbook to an Opportunity.

You need to recommend a solution that meets the company requirements.

Which solution combination should you recommend? To answer, select the appropriate option in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:



Answer Area

Requirement	Technology
Notify the sales manager when an Opportunity changes sales stage.	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; text-align: right;">▼</div> <div style="padding: 2px;"> Microsoft Power Automate, CDS connector, and Microsoft Office 365 Outlook connector Microsoft Power Automate, CDS connector, and Microsoft Office 365 users Microsoft Power Automate, data alerts, and Microsoft Office 365 connector </div> </div>
Notify the sales managers when the pipeline drops below 2.5M USD.	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; text-align: right;">▼</div> <div style="padding: 2px;"> Microsoft Power Automate, CDS connector, and Microsoft Office 365 Outlook connector Data alerts, Microsoft Power Automate, CDS connector, and Microsoft Office 365 users Data alerts, Microsoft Power Automate, and Microsoft Office 365 connector Power BI, Power Apps, Microsoft Power Automate, and CDS connector </div> </div>
When reviewing the pipeline in Power BI, a sales executive must be able to add a Playbook to an Opportunity.	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; text-align: right;">▼</div> <div style="padding: 2px;"> Power BI, Power Apps, CDS connector, and Microsoft Office 365 Outlook connection Data alerts, Microsoft Power Automate, CDS connector, and Microsoft Office 365 users Data alerts, Microsoft Power Automate, and Microsoft Office 365 connector Power BI, Power Apps, Microsoft Power Automate, and CDS connector </div> </div>

Correct Answer:

Answer Area

Requirement	Technology
Notify the sales manager when an Opportunity changes sales stage.	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; text-align: right;">▼</div> <div style="padding: 2px;"> Microsoft Power Automate, CDS connector, and Microsoft Office 365 Outlook connector Microsoft Power Automate, CDS connector, and Microsoft Office 365 users Microsoft Power Automate, data alerts, and Microsoft Office 365 connector </div> </div>
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QUESTION 3

You need to recommend a solution that provides a seamless customer experience. What should you recommend?

- A. Business Process Flows
- B. Power Automate
- C. workflows



D. task flows

Correct Answer: A

QUESTION 4

You are designing forms for a company that has a new Dynamics 365 Sales implementation.

Three departments need specific fields on the main form so they do not have to fill out multiple forms.

Each person should see only the fields they need.

Role	Requirements
Inside sales	<ul style="list-style-type: none">• Use only a browser-based app.• Include fields for contact name, phone number, products, order date, and total amount owed.
Fulfillment	<ul style="list-style-type: none">• Use either a mobile or browser-based app.• Include fields for contact name, product, and order date.
Field sales	<ul style="list-style-type: none">• Use only a mobile app.• Include fields for contact name, address, phone number, and product.

You need to ensure that the forms open correctly, display only the fields needed, and that data can be entered quickly. How should you design the form?

- A. Create three forms for all departments. Add all the fields. Add field-level security to fields not needed for each group.
- B. Create one form for each department. Add all fields needed for all departments. Use business rules to hide fields.
- C. Edit an out-of-the box form. Add extra fields. Give all departments security roles for that form.
- D. Create one form for each department. Add only fields needed on the form for each department. Assign the appropriate security role to each form.

Correct Answer: D

QUESTION 5

DRAG DROP

A client plans to upgrade several solutions in the Dynamics 365 Customer Service application.

You need to recommend which upgrade option will achieve the outcome.

Which method should you use? To answer, drag the appropriate options to the correct outcomes. Each option may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:



Answer Area

Options	Outcome	Option
Upgrade	Patch the case entity solution and roll up previous patches in one step.	
Stage for Upgrade	Patch the case entity solution but do not delete previous versions at this point.	
Update	Patch the case entity solution and replace the previous solution.	

Correct Answer:

Answer Area

Options	Outcome	Option
	Patch the case entity solution and roll up previous patches in one step.	Upgrade
	Patch the case entity solution but do not delete previous versions at this point.	Stage for Upgrade
	Patch the case entity solution and replace the previous solution.	Update

Reference: <https://crmkeeper.com/2019/10/09/managed-solutions-update-vs-upgrade-vs-stage/>

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