



Microsoft Dynamics AX Distribution and Trade

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### **QUESTION 1**

You are the purchasing agent for your company.

You create a purchase requisition workflow to control the process.

What are two activities that happen during this process? Each correct answer presents part of the solution.

- A. submitting the purchase order to the vendor
- B. submitting a purchase requisition
- C. creating a purchase order
- D. approval of the purchase requisition

Correct Answer: BD

### **QUESTION 2**

You need to explain the new sales quotation process to your sales team.

You want to cover the items that are included in the basic quotation to the customer.

Which three items are included in a quotation? Each correct answer presents part of the solution.

- A. trade agreements
- B. sales agreements
- C. discounts
- D. taxes and surcharges
- E. direct delivery

Correct Answer: ACD

### **QUESTION 3**

You are the accounts receivable manager for your company.

You want to set up Microsoft Dynamics AX Distribution and Trade so that a group of customers are automatically charged a handling charge on all orders based on their geographic location.

Which charges groups should you set up?

- A. Item charge group
- B. Vendor charge group



- C. Delivery charges groups
- D. Customer charge group

Correct Answer: D

### **QUESTION 4**

You plan to create a sales order for an item.

Currently, you do not have the item on hand, but you have a purchase order for the item.

You need to ensure that the item can be reserved against the purchase order.

What should you do?

- A. From the Accounts payable parameters form, set Reservation to Automatic.
- B. From the Inventory and warehouse management parameters form, select Reserve items automatically.
- C. From the Accounts receivable parameters form, set Reservation to Automatic.
- D. From the Inventory and warehouse management parameters form, select Reserve ordered items.

Correct Answer: D

### **QUESTION 5**

You are the accounts payable manager for your company.

You need to set up several trade agreements with the same group of vendors for 12 different items, all of which have different prices. You need to set up these journal lines in the least amount of time possible.

Which two actions should you perform? Each correct answer presents a complete solution.

- A. Select Copy and revise. This will allow you to select a different product to place on a line.
- B. Click on Copy while multiple lines are selected. This will copy several lines at a time.
- C. Click on Add products. Select the products you want to add to the trade agreement, and click OK.
- D. Click on Copy line. This will copy the line exactly, and you only need to change the product and price.

Correct Answer: AB

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