



MB6-892^{Q&As}

Microsoft Dynamics AX Distribution and Trade

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QUESTION 1

You need to set up a trade agreement for a group of customers. The trade agreement will apply to one item. How should you configure the price discount journal for Account code and Item code?

- A. Set Account code to Table and set Item code to Group.
- B. Set Account code to Group and set Item code to Table
- C. Set Account code to Group and set Item code to All
- D. Set Account code to Table and set Item code to Table

Correct Answer: B

QUESTION 2

You are the controller for an entertainment company.

In a meeting with the customer service manager, you learn that several customers do not realize that they need cables when buying speakers. The customer service representatives want the ability to add the cost of the cables to the sales

order after asking the customer. You decide that the cost of the cables should be added as charges to the sales order and not as a separate Sales order line.

How should you configure Microsoft Dynamics AX Distribution and Trade to automatically add this charge for those customers wanting them based on the sales order line for number of speakers sold?

- A. Set up a charges code for a fixed amount.
- B. Set up a charge for pieces.
- C. Set up an auto charge.
- D. Set up an item charge related to the speakers.

Correct Answer: A

QUESTION 3

You are the payroll manager for your company. You are responsible for paying commission to sales personnel. One rule for the company is to pay a higher commission rate for new customers.

You need to configure Microsoft Dynamics AX Distribution and Trade to calculate these amounts.

What should you set up in Microsoft Dynamics AX to capture the sales from those customers defined as new?

- A. Commission posting
- B. Commission calculation



- C. Customer group for commissions
- D. Sales group

Correct Answer: C

QUESTION 4

You are the accounts receivable manager. You need to match customer invoices to payments that will be recorded by searching invoice lines that meet selected criteria. Which search option should you use?

- A. Bridging method
- B. Settlements
- C. Create lines
- D. Payment proposal

Correct Answer: B

QUESTION 5

You work for an apparel company.

You are creating a new category hierarchy.

How many levels can be added to the category hierarchy?

- A. two
- B. ten
- C. unlimited
- D. one

Correct Answer: C

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