

# P1000-015<sup>Q&As</sup>

IBM B2B Collaboration Solutions Technical Mastery v2

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#### **QUESTION 1**

Who is considered a key buyer for B2B Collaboration solutions?

- A. Chief Supply Chain Officer
- B. Chief Financial Officer
- C. Chief marketing Officer
- D. Business Continuity Manager

Correct Answer: D

#### **QUESTION 2**

Which offering is NOT a part of B2B Collaboration solutions?

- A. IBM Global High-Availability Mailbox
- B. IBM Transformation Extender
- C. Web Forms
- D. Sterling Secure Proxy
- E. Sterling B2B integrator

Correct Answer: C

#### **QUESTION 3**

Which B2B Collaboration solutions offering facilities the onboarding process and manages the partner community?

- A. B2B Integrator
- B. Connect:Direct
- C. B2B Onboarding Manager
- D. Partner Engagement Manager

Correct Answer: D

Reference: https://www.ibm.com/us-en/marketplace/trading-partner-onboarding-solution

### **QUESTION 4**

Which of the following is NOT a benefit of PEM?



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- A. Automated data mapping =saves time
- B. Faster onboarding = faster time to revenue
- C. Less errors = reduced support costs
- D. Automation = reduced resource expense

Correct Answer: B

Reference: https://www.ibm.com/us-en/marketplace/trading-partner-onboarding-solution

#### **QUESTION 5**

When pricing for Sterling File Gateway (SFG), what is a "Connection"?

- A. A client technical contact in support.
- B. An EDI data map.
- C. A file that SFG connects to.
- D. A directly configured endpoint, including application interfaces.

Correct Answer: D

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