

P1000-015^{Q&As}

IBM B2B Collaboration Solutions Technical Mastery v2

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QUESTION 1

Which is a competitor you will likely	face for B2B Collaboration solutions?
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- A. Salesforce
- B. ClickTale
- C. GlobalSCAPE
- D. Axway
- E. Adobe

Correct Answer: A

Reference: https://www.g2crowd.com/products/ibm-b2b-collaboration/competitors/alternatives

QUESTION 2

For B2B Collaboration Solutions, each instance of QA, Dev or Test in a separate license and part number. What does IBM typically charge for each non-production deployment?

- A. 25% of the charge for production
- B. 100% or the same charge as for production
- C. 75% of the charge for production
- D. 50% of the charge for production

Correct Answer: A

QUESTION 3

When pricing for Sterling File Gateway (SFG), what is a "Connection"?

- A. A client technical contact in support.
- B. An EDI data map.
- C. A file that SFG connects to.
- D. A directly configured endpoint, including application interfaces.

Correct Answer: D

QUESTION 4



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Which two offerings are included in B2B Collaboration solutions? (Select 2.)

- A. B2B Software
- B. Order Management
- C. Partner Engagement Manager
- D. Supply Chain Insights
- E. Store Engagement

Correct Answer: AC

Reference: https://www.ibm.com/supply-chain/b2b-integration

QUESTION 5

B2B Collaboration solutions is a part of what Category?

- A. Watson Supply Chain
- B. Watson Commerce
- C. Watson Marketing
- D. Watson Order Management

Correct Answer: A

Reference: https://www.ibm.com/downloads/cas/GNAML3RK

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