P2020-795^{Q&As}

IBM Decision Optimization Technical Mastery Test v2

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QUESTION 1

A manufacturing prospect is looking to implement a collaborative production planning system for multiple planners located in a single geographic location. The prospect prefers an "on-premise" solution. Which set of products would be best to propose?

A. CPLEX Enterprise Server, DOC Data Server, WAS ND

B. DOC Planner Edition, CPLEX Engine

C. DOC Client Edition, DOC CPLEX Server, DOC Data Server, WAS

D. DOC Reviewer Edition, DOC CPLEX Server, DOC Data Server, WAS ND

Correct Answer: A

QUESTION 2

A technical seller receives a phone call from a client who requests an evaluation license to run some performance benchmarks for a set of price optimization problems. The client says his company needs to find solutions of good quality in less than an hour and is comparing multiple engines. The technical seller only needs to understand:

A. Whether he needs support during his evaluation period and the evaluation timeline

B. When the evaluation period will need to start and the length of it.

C. The other engines actual performance, and what a solution of good quality means exactly to their business.

D. The number of users who will access it.

Correct Answer: C

QUESTION 3

A customer wants a platform that can be leveraged by their analytics team to quickly develop and deploy proof of concept optimization-based applications for business users. Which IBM offering would the technical seller propose to the customer?

A. CPLEX Optimization Studio

B. Decision Optimization Center

C. DOcloud

D. Uncertainty Toolkit

Correct Answer: A

QUESTION 4

A technical seller has conducted an IBM Decision Optimization Discovery Workshop with a client. Which outcomes are essential to conclude the discovery?

A. An understanding of the business situation as well as the technical and financial information.

B. An understanding of the business situation as well as the solution overview and the solution approach.

C. The stakeholders being convinced as well as the technical and financial information.

D. The definition of a Proof of Concept has been established as well as the solution overview and the solution approach

Correct Answer: B

QUESTION 5

A large international manufacturer is expanding rapidly and is looking to IBM for help in improving their supply chain network. Which metric does an IBM Decision Optimization solution help improve directly?

A. customs compliance for global sourcing

B. mean time to failure (MTTF) for equipment

C. open distribution center costs

D. global tax accounting

Correct Answer: C

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