

# PDDM<sup>Q&As</sup>

Professional Diploma in Digital Marketing

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#### **QUESTION 1**

Digital Marketing campaigns are often based on a process sequence from Launch to Review to Adjustment and finally to Re-Launch. What is this process known as?

- A. Iteration
- B. Perfection
- C. Reflection
- D. Refinement

Correct Answer: A

#### **QUESTION 2**

Short Message Service (SMS) relies on a character limit. What is it? Choose one of the following: Exhibit:



- A. 160 characters
- B. 100 characters
- C. 150 characters
- D. 200 characters

Correct Answer: A

#### **QUESTION 3**

Which one of the following is NOT considered to be a strength of display advertising?

- A. Ability to engage face-to-face with the customer
- B. Ability to achieve sales and conversions

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- C. Ability to sustain a conversation with the customer
- D. Ability to generate a large volume of clicks

Correct Answer: A

#### **QUESTION 4**

What is displayed in the Google AdWords screen below? Choose one of the following: Exhibit:

Ad group ideas	Keyword ideas				L~	<b>★</b> Download	Add all (59
Ad group (by relevance) Keywords			Avg. monthly searches 7	Competition 7	Suggested bid	Ad impr. share	Add to plan
Course On Digital	(41) digital marketing co	o Ľ	11,340	High	UK£3.48	0%	п
Marketing Consult	ta digital marketing co	o <u> </u> =	14,300	High	UK£5.65	0%	. 20
Marketing Compa	n digital marketing co	) E	24,330	High	UK£6.08	0%	-30
Jobs Digital (10)	digital marketing jo	E	5,860	Medium	UK£1.73	0%	4
Diploma In Digital	diploma in digital m	L	1,290	High	UK£3.77	0%	-87
Digital Agency (32)	digital marketing a.	. te	19,940	High	UK£6.47	0%	3)

- A. Keyword Research Report
- B. CampaignReport
- C. Traffic Source Report
- D. SEO Report

Correct Answer: A

#### **QUESTION 5**

**HOTSPOT** 

You own a Smartphone. Click in the screen below to access mobile search features:

Hot Area:







## Google Search for Android

The fastest, easiest way to find what you need on the web and your phone or tablet.

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#### Correct Answer:

## Google Mobile



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