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QUESTION 1

A Salesforce associate deletes an Account of a company that recently went out of business. Which other related records are automatically deleted?

A. Any related leads

B. Any related cases

C. Any related opportunities

Correct Answer: C

QUESTION 2

Which Trailhead feature should Get Cloudy Consulting use to create a custom teaming path for its employees?

A. Projects

B. Trailmixes

C. Modules

Correct Answer: B

QUESTION 3

Get Cloudy Consulting (GCC) plans to migrate from a legacy CRM system to Salesforce. GCC currently uses a dedicated single-tenant, on-premise system and wants to utilize a multi-tenant architecture like Salesforce uses. What is one feature of multi-tenant architecture?

A. Resources are shared but tenants cannot claim each others resources.

B. Resources are shared and tenants can claim each other\\'s resources.

C. Resources are limited to each tenant.

Correct Answer: B

QUESTION 4

An organization wants to implement Salesforce into its business model. The requirements include:

Operations management Program management Grantmaking Fundraising Marketing Engagement

Which cloud is preconfigured to handle all of these requirements7

A. Analytics

B. Experience

C. Nonprofit

Correct Answer: C

QUESTION 5

Get Cloudy Consulting (GCC) wants the ability to:

*

 Send a predefined sequence of scheduled messages to prospective customers.

*

 Track messages that get the best open and response rates.

*

 Send customized messages to existing customers information them for new products and discounts. Which Salesforce cloud solution allows GCC to meet these requirements?

A.

Sales Cloud

B.

Marketing Cloud

C.

Service Cloud

Correct Answer: B