

# SALESFORCE-ASSOCIATE<sup>Q&As</sup>

Salesforce Certified Associate

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#### QUESTION 1

A Salesforce associate at Get Cloudy Consulting is working with a user to view multiple records and their related records on the same screen. Currently, the user uses multiple browser tabs. Which app should the associate recommend for the user to view multiple records and their related records on one screen?

- A. Salesforce Lightning Page
- B. Salesforce Lightning Console
- C. Salesforce Dashboard

Correct Answer: B

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#### QUESTION 2

A manager is creating a dashboard for their team and wants each team member to receive a copy of the dashboard results by email each week. What should the team members do to ensure they receive their weekly results?

- A. Like the dashboard.
- B. Subscribe to the dashboard
- C. Follow the dashboard

Correct Answer: B

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#### QUESTION 3

A Salesforce associate wants to learn more about an app to see if it would be a good fit for a business need, but they are not a system administrator. Where can they learn more about the app?

- A. AppExchange
- B. Trailhead
- C. Global Search

Correct Answer: B

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#### QUESTION 4

Get Cloudy Consulting wants to group its contacts by Region. On most records, this text field is blank or misspelled. Which action is recommended to ensure there is correct data for this field?

- A. Convert the Region field to a picklist field.
- B. Create a validation rule to enforce correct spelling.

C. Email users a list of region names with correct spelling.

Correct Answer: A

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#### QUESTION 5

The salesforce account executive for Get Cloudy Consulting's (GCC) advises the company to use United Clouds to assist with its transition to using Salesforce as its CRM. GCC also plans to add an app in salesforce from Connected Mail. What is the role of each of these companies?

- A. Get Cloudy Consulting - Customer Connected Mail -independent Software Vendor (ISV) United Clouds - Partner
- B. Get Cloudy Consulting - Customer Connected Mail - Consultant United Clouds -Partner
- C. Get Cloudy Consulting -Customer Connected Mail - Product United Clouds -partner Independent Software Vendor (ISV)

Correct Answer: A

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