

SHARING-AND-VISIBILITY- ARCHITECT^{Q&As}

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QUESTION 1

Universal Containers has requirement to integrate Salesforce with an external system to control record access. What option should the Architect consider when designing a solution?

- A. Use the Security API to modify the role hierarchy in Salesforce.
- B. Use the SOAP API to maintain the related SObject_share records.
- C. Use the Metadata API to maintain the related SObject records.
- D. Use the SOAP API to create new Criteria-Based Sharing Rules in Salesforce.

Correct Answer: B

QUESTION 2

The Architect notices that there are many duplicate Account records and numerous sharing rules created in Salesforce. What would be the reason?

- A. The Organization-Wide Default for the Account object is Private.
- B. The Organization-Wide Default for the Account object is Public Read/Write.
- C. The Organization-Wide Default for the Account object is Public Read-Only.
- D. The Object permissions for the Account object are Create, Read, and Edit.

Correct Answer: A

QUESTION 3

Universal Containers is a fast-growing company that sells containers globally. It has thousands of dealerships throughout the world where local dealers service Containers sold locally. They recently opened two dealerships in California: NorthCal and SoCal. Universal Containers implemented a new partner community to enable their dealers. Each dealership has a dealer Manager who has all service agents report into them. Assuming a private sharing model, what is the best option to enable dealer managers to have visibility to customer cases within their dealership and not across all dealerships?

- A. Create sharing groups that share all cases to all agents under the Dealer manager.
- B. Create a batch job that creates sharing rules as needed, based on the cases created.
- C. Build a trigger that create manual sharing of cases as needed whenever a new case is created.
- D. No changes are needed to the sharing and visibility model to implement this requirement.

Correct Answer: D

QUESTION 4

The sales managers at the Universal Containers (UC) requested their teams to define each user's role on their accounts in order to provide an easy way to establish accountability and collaboration. Sales managers also requested that sales associates should only get the following permissions:

1.
Read access to the accounts.
2.
Read access to cases related to the accounts
3.
No access to deals related to the accounts

The sales associates may be granted access to opportunities when needed.

Assuming the overall sharing model of the organization is private and no sharing rules are configured on the account object. How can an Architect achieve these requirements?

- A. Use Account teams and use Sharing rules to share cases with sales associates. No change required to the opportunity object
- B. Use Account teams, Case teams. No configuration required for the opportunity object.
- C. Use Account teams, Opportunity teams, and Case teams.
- D. Use Account Teams to define access to accounts as well as opportunities and cases related to accounts

Correct Answer: D

QUESTION 5

Universal containers (UC) service reps are assigned to a profile which has "View All" in Case object..

To make sure service reps have access to all relevant information to attend to customer requests, which Architect consider?

Choose 2 answers

- A. Service reps will be able to access to Contact records if they are Controlled by Parent.
- B. Service reps will be able to access to Contact records due to Implicit Sharing.
- C. Service reps will NOT able to access to Contact records because Account OWD is private
- D. Service reps will NOT able to access to Contact records if they are controlled by Parent.

Correct Answer: A

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