

### Q&As

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#### **QUESTION 1**

Universal Containers (UC) has a business unit that uses a custom object to track requests which demands a high level of internal team collaboration. Although all requests must have an owner, all employees are required to collaborate on requests. Which recommendation should a Salesforce architect provide to optimize the solution and meet these requirements?

- A. Set the Request object\\'s OWD to Public Read/Write.
- B. Set the Request object\\'s OWD to Private and grant Modify All Data permission on all Profiles for the Request object.
- C. Set the Request object\\'s OWD to Private and criteria-based sharing rule to share all Request records with all internal users.
- D. Set the Request object\\'s OWD to Public Read Only and configure role hierarchy.

Correct Answer: C

#### **QUESTION 2**

At Universal Containers, Accounts and Contacts are normally visible to all employees, and Proposals (custom object) are visible to the Account owner and managers. However, some Proposals are considered confidential and are managed by a Strategic Proposals team. These Proposals should not be visible to anyone in the Sales group other than the owner and the strategic team. How should the architect design for this requirement?

- A. Proposal Owner set to the Strategic Deals Team Queue and set the Account relationship to Master-Detail.
- B. Disable Grant Access Using Hierarchies and set an Owner-Based Sharing rule for Strategic Deals team.
- C. Proposal Owner set to the Strategic Deals Team Queue and create an owner-based sharing rule to grant visibility to the Account owner
- D. Disable Grant Access Using Hierarchies and set a Criteria-Based Sharing rule for Strategic Deals team.

Correct Answer: D

#### **QUESTION 3**

Universal Containers has two custom objects: Job and Job Interview. The Job Interview object has a lookup relationship to Job. Both objects are set to Private in sharing settings. The HR team will own all Job and Job Interview records. They have asked their Salesforce Architect to automatically share the Job Interview when the Interviewer (lookup to user record) has been populated. The interviewer can be from any department. What method should the Architect use to achieve this requirement?

- A. Build apex Managed Sharing code to share Job Interview with the Interviewer user.
- B. Build a criteria-based sharing rule between the Job Interview and the Interviewer.
- C. Build a standard sharing rule between Job Interview and the Interviewer.



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D. Build a workflow email notification to notify the interviewer of the record assignment.

Correct Answer: A

#### **QUESTION 4**

Get Cloudy Consulting wants to create a custom team solution that can be used on a custom Loan object. The Loan custom object must be set to Private in the Org-Wide Defaults, and any user added to the Custom Team object should have Read Only access to the corresponding Loan record. Additionally, if the Custom Team record is marked as "Primary" then the corresponding user should have Read/Edit access to the corresponding Loan record.

What are two methods for fulfilling these requirements? (Choose two.)

- A. Create a custom trigger on the Custom Team object that inserts or updates records in the Loan\_share object
- B. Create Apex Sharing Reasons on the Loan object to identify the reason the Loan record was shared
- C. Create a criteria-based sharing rule on the Loan object that will share the Loan record with the appropriate user in the Custom Team object
- D. Create an owner-based sharing rule on the Custom Team object that will share the Loan record to the owner of the Custom Team record

Correct Answer: CD

#### **QUESTION 5**

Universal Containers has developed an AppExchange managed package for their distribution partners, which required a private key to be generated for each partner and used by the code. Universal Containers support representatives must be able to access the private key value to debug connection issues, but it must not be possible for the partner to access the value.

How can the Architect best support this requirement?

- A. Store the value in a text field on a protected custom setting in the package.
- B. Store the value in a static variable in a class included in the managed package.
- C. Store the value in the text field on a list custom setting in the managed package.
- D. Store the value in an encrypted field on a custom object in the package.

Correct Answer: C

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