

201-COMMERCIAL-BANKING- FUNCTIONAL^{Q&As}

SalesforcenCino 201 Commercial Banking Functional Exam

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QUESTION 1

True or False: You don't need a field set in order to Build the Layout for a Screen Section.

- A. True
- B. False

Correct Answer: B

QUESTION 2

You can use the Log a Call function on which of the following pages

- A. Contact
- B. Lead
- C. Loan
- D. Relationship
- E. All of the above

Correct Answer: E

QUESTION 3

True or False: By default, the total exposure includes any proposed direct or indirect exposure.

- A. True
- B. False

Correct Answer: A

QUESTION 4

An Advance Rate override will impact which record?

- A. Collateral Type
- B. Collateral Pledged
- C. Collateral Management
- D. All of the Above

Correct Answer: B

QUESTION 5

In Custom Settings, what is the name of the System Property that when configured will impact how exposure is calculated in nCino?

- A. CTI Guarantor
- B. Pricing.RateStructure.Fixed
- C. Exposure Exclusion
- D. Hierarchy

Correct Answer: BC

QUESTION 6

The nCino UI provides the users with all of the following, except:

- A. An intuitive layout that reduces learning curve in adapting to and using the layout effectively
- B. A Streamlined navigation and presentation of data by keeping all relevant information in one view pane (you are only presented with the information you need to know)
- C. A 1-to-1 replacement of native Salesforce UI functionality
- D. Consistent experience across devices

Correct Answer: B

QUESTION 7

True or False: Risk Grade Groups can be associated with Multiple Risk Grade Templates.

- A. True
- B. False

Correct Answer: A

QUESTION 8

True or False: When curating data in an excel sheet, Leading zeros are sometimes hidden.

- A. True

B. False

Correct Answer: A

QUESTION 9

True or False: The roles used in loan team member alerts configuration are the standard Salesforce roles.

A. True

B. False

Correct Answer: B

QUESTION 10

When loans are renewed or modified, the financial institution would like to ensure that Loan Team Members (related list) are not copied from the original loan. Which ConfigVal setting should be reviewed or edited to prevent this?

A. Relatives_To_Clone

B. Renewal_Fields_To_Clone

C. Relative_Fields_To_Clone

D. Renewal_Feature_Enabled

Correct Answer: A

QUESTION 11

True or False: During Approval Process, the Stage field on Product Package and Loan are what controls the syncing of Approval.

A. True

B. False

Correct Answer: A

QUESTION 12

The '\\Loan Details\\' Main Navigation has Sub Navigation called Questionnaire that should be the first Route that is

seen when clicking the '\\Loan Details\\'.

Where is the '\\Default Context\\' checkbox checked to make the Questionnaire show up first?

- A. Route
- B. Route Group
- C. Group
- D. Screen Section

Correct Answer: B

QUESTION 13

Which of the following functions are available with the Schedule an Event feature?

- A. Create an All Day Event
- B. Create a Recurring Event
- C. Create a time block on your calendar for the event
- D. All of the above

Correct Answer: D

QUESTION 14

What objects are standard supported for Document Manager?

- A. Loan
- B. Relationship
- C. Deposits
- D. Collateral
- E. Treasury Services
- F. Product Package
- G. All of the Above

Correct Answer: G

QUESTION 15

The navigation items organized vertically across the left side of the nCino User Interface are called:

- A. Alternate routes
- B. Parent routes
- C. Sub-routes
- D. Tertiary routes

Correct Answer: C

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