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QUESTION 1

Which product was first provided commercially by Cisco?

A. remote access devices

B. wireless networking

C. multiprotocol routers

D. fiber-optic networking

Correct Answer: C

https://timelines.issarice.com/wiki/Timeline_of_Cisco_Systems

QUESTION 2

How long is the average "time to detection" of a security threat for Cisco\\'s customers?

A. 48 hours

B. 4 hours

C. 3 days

D. 17 hours

Correct Answer: D

QUESTION 3

Which is a feature of the Cisco DX Series?

A. accessible from any browser

B. dual screen options

C. intuitive touchscreen

D. real-time private and group chat

Correct Answer: C

https://www.cisco.com/c/en/us/products/collaboration-endpoints/desktop-collaboration-experience-dx600series/index.html#~stickynav=1

QUESTION 4

Which of the following are included on the Offering Pattern Reference Model?

A. offerings, routes to market, pricing schedules, and service agreements

B. pricing schedules, service agreements, routes to market, and opportunity paradigms

C. offerings, markets, pricing methods, location, and routes to market

D. offerings, pricing schedules, service agreements, and routes to market

Correct Answer: A

QUESTION 5

Security attacks are stealthier than ever. Pervasive protection is needed. When should it be implemented?

A. All of the above

B. After the attack

C. During the attack

D. Before the attack

Correct Answer: A

QUESTION 6

How is creating and capturing business value achieved by Cisco?

A. determining the business priorities, business capabilities, and business solutions that enable the customer-defined outcomes

B. strategizing with the sales team on how to empower their sales personnel in attaining business goals

C. delving into the mam issues faced by customers and gelling feedback from previous work done

D. measuring the efforts of every team in delivering on their promises

Correct Answer: A

QUESTION 7

Which phrase best describes the Cisco DX series?

A. a service solution that offer business messaging, calling, and persistent meeting spaces

B. a flexible and scalable platform for videoconferencing rooms :

C. a mobile endpoint solution designed to connect learns at any time, in any place

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D. an all-in-one desktop collaboration device with an intuitive touchscreen

Correct Answer: D

QUESTION 8

Cisco\\'s products and solutions are based on an open network architecture. Which of the following is not a principal technology?

A. Multi vendor orchestration

B. 4G Networks

C. Model driven telemetry

D. Real-time analytics

Correct Answer: B

https://www.cisco.com/c/en/us/solutions/service-provider/virtualization-automation.html#~stickynav=1

QUESTION 9

Which of the following could be defined as a long-term plan that enables the business to work toward achieving its vision by considering business operations, value proposition, customers, and finance?

A. Goals

B. Strategy

C. Objectives

D. Mission

Correct Answer: B

QUESTION 10

The Cisco Email Security Appliance is an email security gateway product. Which is not an email-borne threat?

A. Spam

B. Phishing attempts

C. Malware

D. Junk E-mail

Correct Answer: D

QUESTION 11

Which collaboration product can count meeting participants and provide analytics for usage and resource planning?

A. Cisco MX Series

B. Cisco Webex Board

C. Cisco Webex Room Series

D. Cisco TetePresence 1X5000 Series

Correct Answer: C

QUESTION 12

Cisco has long been the world\\\'s dominant supplier of computer networking products, systems and services. Which of the following is not included in Cisco\\\'s current product lines?

A. LAN

B. Routers

C. Application Delivery Controllers

D. Switches

E. WAN

Correct Answer: C

https://en.wikipedia.org/wiki/Application_delivery_controller

QUESTION 13

In terms of technical focus ("business alignment"), which is not a phase in this approach?

A. Discover

B. Propose

C. Design

D. Purchase

Correct Answer: D

QUESTION 14

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During which phases of protection would Cisco\\'s Next Generation Firewalls be deployed?

A. after an attack

B. during an attack

C. before an attack

D. during and after an attack

Correct Answer: C

QUESTION 15

The Cisco Stealthwatch Enterprise is about scalable visibility and security analytics across your business. Which is not a feature?

A. Extend your network visibility

B. Simplify network segmentation

C. Claim immunity to cloud outages

D. Speed up incident response and forensics

Correct Answer: C

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