

# C\_TSCM62\_66<sup>Q&As</sup>

SAP Certified Application Associate - Sales and Distribution, ERP 6.0  
EhP6

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**QUESTION 1**

Based on which of the following dates is the availability check (ATP) carried out?

- A. Requested delivery date
- B. Material availability date
- C. Confirmed delivery date
- D. Replenishment lead date

Correct Answer: B

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**QUESTION 2**

You have maintained condition records for a sales discount on different levels. If multiple condition records for this discount are found within a sales order, only the best condition for the customer should be active. How do you implement this business requirement?

- A. Use group conditions.
- B. Use a reference condition type.
- C. Use hierarchy accesses.
- D. Use condition exclusion.

Correct Answer: D

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**QUESTION 3**

Your company decided to change the price of a material and wants to keep a pricing history. How can you update the condition records?

- A. Change the price within the sales order to update the condition record.
- B. Change the pricing condition record.
- C. Create a new pricing condition record using a template.
- D. Change the price using the update function of the condition type.

Correct Answer: C

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**QUESTION 4**

Which of the following statements regarding the material master data are correct? (Choose two)

- A. The behavior of a sales order item depends on the assigned item category group of the material master.
- B. If a delivering plant is defined in the sales data of the material master, this plant is transferred to a corresponding sales document item and can no longer be changed.
- C. The following information in a sales order is derived from the material master: material group, weight, and item category.
- D. The sales views of the material master data can be maintained for various combinations of sales organization and distribution channel.

Correct Answer: AD

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#### QUESTION 5

Which of the following document flows describe possible standard sales processes? (Choose two)

- A. Inquiry ? quotation ? value contract ? order with reference to the value contract ? invoice ? accounting document
- B. Invoice correction request with reference to a standard order ? delivery ? transfer order ? post goods issue ? invoice ? accounting document
- C. Inquiry ? quotation ? order ? shipment ? transfer order ? post goods issue ? invoice ? accounting document
- D. Standard order with reference to a quotation ? delivery ? transfer order ? post goods issue ? invoice ? accounting document

Correct Answer: AD

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#### QUESTION 6

Which of the following is used to determine item category WKN (Value Contract Item) for general value contracts (WK1)?

- A. Sales document type WK1 and material group VC (Value contract)
- B. Sales document type WK1 and value contract material WKM1
- C. Sales document type WK1 and item usage VCTR (Value contract)
- D. Sales document type WK1 and item category group NORM

Correct Answer: C

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#### QUESTION 7

What configuration settings are necessary? (Choose two)

- A. The sales document type needs to be set to relevant for delivery.
- B. The item category needs to be set to "relevant for delivery" for value items.

- C. The item category needs to be set to schedule line allowed.
- D. The schedule line category needs be to set to relevant for delivery.

Correct Answer: CD

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#### QUESTION 8

For what purposes can you use transaction variants? (Choose two)

- A. To enable default values for data fields in a user-defined transaction
- B. To add new external fields to the sales document
- C. To hide fields in a sales order
- D. To modify the layout of a report

Correct Answer: AC

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#### QUESTION 9

After you have saved the billing document, the following message appears in the status bar: "Document 90036111 saved (no accounting document generated)."

What are the possible reasons why no accounting document has been created? (Choose two)

- A. The account determination cannot determine an account, or determines an account that cannot be posted to automatically.
- B. A posting block was set for the billing document type. This allows only the controlling documents to be generated.
- C. There is a configured posting block in the billing type; therefore, the blocked billing document has to be released.
- D. The reference number and assignment number differ; therefore, accounting documents cannot be generated.

Correct Answer: AC

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#### QUESTION 10

Which of the following statements regarding the organizational assignment of plants are correct? (Choose two)

- A. Delivering plants must be assigned to the same company code as the sales organization.
- B. Each plant can be assigned to just one company code.
- C. A plant must be assigned to at least one combination of sales organization and distribution channel so that it can be used as a delivering plant.
- D. A plant can be assigned to multiple company codes.

Correct Answer: BC

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**QUESTION 11**

Which of the following statements regarding the cancellation of billing documents are correct? (Choose two)

- A. When you create the cancellation document, it is possible to change the pricing conditions.
- B. The cancellation of a billing document leads to resetting of the billing status on the originally billed delivery or sales order.
- C. Only line items that are already cleared in Financial Accounting can be cancelled.
- D. When you save the cancellation document, the corresponding posting is automatically executed in Financial Accounting.

Correct Answer: BD

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**QUESTION 12**

What part of the text control directly determines the copying of a text from a source text object into another text type?

- A. Text determination procedure
- B. Text type
- C. Condition table
- D. Access sequence

Correct Answer: D

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**QUESTION 13**

Your customers submit payment for open accounts receivables by referring to the sales order document number, not the invoice number. You maintain the Customizing settings so that the sales document number is transferred as the reference number in the accounting document.

- A. The sales revenues will be posted to a different account in FI when you use the sales order number as the reference number.
- B. Using the sales order number as the reference number will lead to a posting block. You will have to release billing documents for transfer to FI.
- C. Using the sales order number as a reference number could lead to an invoice split.
- D. You have to maintain copy control entries from order-related billing documents to FI accounting documents

Correct Answer: C

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**QUESTION 14**

Which of the following parameters can you set in the schedule line category? (Choose three)

- A. Transfer of requirements
- B. Delivery type
- C. Shipping condition
- D. Movement type
- E. Availability check

Correct Answer: ADE

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**QUESTION 15**

Which of the following must you set up in sales customizing to create an order-related delivery?

- A. An item category with "Item is relevant for delivery"
- B. An item category and scheduling agreement type
- C. An item category with "Schedule Line allowed"
- D. An item category and MRP type

Correct Answer: C

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