

# ISEB-BA1<sup>Q&As</sup>

Foundation Certificate in Business Analysis

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#### **QUESTION 1**

What are business case development, subject matter expertise and procurement all examples of?

- A. Behavioural skill competencies required by business analysts.
- B. Business knowledge competencies required by business analysts.
- C. Technique competencies required by business analysts.
- D. Personal knowledge competencies required by business analysts.

Correct Answer: B

#### **QUESTION 2**

The following is a list of statements concerning investigation techniques.

a.

Questionnaires are an effective way of developing rapport with the business users.

b.

Workshops are an effective way of obtaining user buy-in and acceptance.

c.

Protocol analysis involves following a user for a period to find out what they do.

d.

Scenarios can be used as an effective basis for the development of prototypes.

Which of the following is correct?

- A. Statements a and c are incorrect, statements b and d are correct.
- B. Statements a and d are incorrect, statements b and c are correct
- C. Statements b and c are incorrect, statements a and d are correct.
- D. Statements c and d are incorrect, statements a and b are correct.

Correct Answer: A

# **QUESTION 3**

Why should requirements be SMART?



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- A. To ensure that the requirement supports business objectives.
- B. To ensure that the requirement is intelligently expressed.
- C. To ensure that the requirement is well formed.
- D. To ensure that the requirement is graphically modelled.

Correct Answer: C

# **QUESTION 4**

Which of the following BEST describes the term value proposition?

- A. The net present value of a proposed project.
- B. The value that a product or service offers to customers.
- C. The proposed value of benefits in a cost-benefit analysis.
- D. The value of the Internal Rate of Return of a project.

Correct Answer: B

## **QUESTION 5**

The table below shows the costs and savings associated with a project. In which of the following years does the project break even?

Item	Year 0	Year 1	Year 2	Year 3	Year 4
Hardware	£250,000	£0	£0	£0	£0
Software Acquisition	£75,000	£0	£0	20	£0
Maintenance	£10,000	£11,000	£12000	£13,000	£14,000
User Training	£5,000	20	20	£0	£0
Savings	£40,000	£100,000	£100,000	£100,000	£100,000

- A. Year 2.
- B. Year 3.
- C. Year 4.
- D. The project does not pay back within the four year period.

Correct Answer: C

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#### **QUESTION 6**

One of the stages of the Business Activity Process Model is \\'Consider the perspectives\\\'. Which of the following would
be particularly relevant in this stage?

- A. PESTLE analysis.
- B. Requirements Modelling.
- C. Cost Benefit Analysis.
- D. Business Activity Modelling.

Correct Answer: D

#### **QUESTION 7**

What do the arrow headed lines between activities represent on a business activity model?

- A. Activity sequence
- B. Logical dependency.
- C. Functional optionality.
- D. Flow of data.

Correct Answer: B

#### **QUESTION 8**

Which stage of the requirements engineering process precedes requirements validation?

- A. Requirements elicitation.
- B. Requirements analysis.
- C. Requirements management.
- D. Requirements documentation.

Correct Answer: B

## **QUESTION 9**

Which stage in the waterfall model is considered as several separate stages in the V model?

- A. Development.
- B. Analysis.



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C. Testing.
D. Design.
Correct Answer: C
QUESTION 10
A business case for a project claims that the new system will provide managers with more time to think creatively about strategic issues. What would this be classified as in a cost- benefit analysis?
A. An intangible cost.
B. A tangible benefit.
C. An intangible benefit.
D. A tangible cost.
Correct Answer: C
QUESTION 11
An analyst is defining the requirements for an online booking system and wishes to show the business managers the look and feel of the system in order to elicit usability requirements. What investigation technique should the analyst use?
A. Workshops.
B. Interviewing.
C. Ethnographic study
D. Prototyping.
Correct Answer: D
QUESTION 12
Which of the following are steps in the Isaksen and Treffinger\\'s creative problem solving model?
a.
Mess Finding.
b.
Data Modelling.
c.



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Process Finding.
d.
Problem Finding.
e.
Solution Finding.
A.
a, b, c and d.
B.
b, c and e.
C.
a, d and e.
D.
a, c, d and e.
Correct Answer: C
QUESTION 13
Which of the following terms may be used to describe the attitude of a stakeholder who is NOT in favour of the project but is probably not actively opposed to it?
A. Opponent.
B. Neutral.
C. Critic.
D. Blocker.
Correct Answer: C

# **QUESTION 14**

A software house is developing a software package specifically for hotel management. A business analyst has been employed because of her familiarity with the hotel industry. Which of the following competencies has she been employed to bring to the project?

A. Domain knowledge.



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- B. Problem solving.
- C. Team leadership.
- D. Project management.

Correct Answer: A

#### **QUESTION 15**

What is the final stage of the waterfall systems development lifecycle?

- A. User acceptance testing.
- B. Post-implementation review.
- C. Benefits realisation.
- D. Implementation.

Correct Answer: D

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