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QUESTION 1

What analytics/reporting options are available for SAP Sales Cloud and SAP Service Cloud? Note: There are 3 correct answers to this question.

- A. Embedded reports/dashboards
- B. Third-party BI integration
- C. SAP Analytics Cloud integration
- **D.** Google Analytics
- E. Dynatrace

Correct Answer: ABC

QUESTION 2

Your sales organization has requested a solution to optimize sales productivity during car travel including: Voice controlled tasks list and customer visit documentation via voice. Proactive information about customer issues. Which of the following BTP offerings are recommended to extend SAP Sales Cloud to implement this solution?

- A. SAP Conversational AI
- B. SAP Data Quality Management
- C. SAP BTP, Kyma runtime
- D. Service Ticket Intelligence

Correct Answer: A

QUESTION 3

You are implementing SAP Commerce Cloud for your B2B customers. What are some of the benefits of using a Spartacus storefront to do this? Note: There are 3 correct answers to this question.

- A. Progressive Web app (PWA)
- B. Extensibility
- C. Coupled platform
- D. All Web browsers are supported.
- E. Upgradable components

Correct Answer: ABE



QUESTION 4

What are the three main pillars of the installed base? Note: There are 3 correct answers to this question.

- A. Warranties
- **B.** Functional location
- C. Service orders
- D. Registered product
- E. Installation point

Correct Answer: ACE

QUESTION 5

What can you do with SAP Event Mesh? Note: There are 2 correct answers to this question.

- A. Decouple communication using asynchronous message patterns.
- B. Provide a foundation for event-driven architecture.
- C. Run prepackaged integration flows for point-to-point communication.
- D. Enable real-time communication between event publishers and subscribers.

Correct Answer: AB

QUESTION 6

Which of the following industry accelerators are available for SAP Commerce Cloud? Note: There are 3 correct answers to this question.

- A. Telco and utilities
- **B.** Financial services
- C. Healthcare
- D. Media channel
- E. Citizen engagement

Correct Answer: ABE

QUESTION 7

In which process is trading partner collaboration and risk management executed?



- A. Design-to-operate
- B. Hire-to-retire
- C. Source-to-pay
- D. Lead-to-cash
- Correct Answer: C

QUESTION 8

You want to implement a side-by-side extension for an SAP solution. The common programming language skillset is Java and you would like to leverage the SAP Cloud Application Programming Model. Which of the following deployment options is recommended? Note: There are 2 correct answers to this question.

- A. SAP BTP, Neo environment
- B. SAP BTP, Kyma runtime
- C. SAP BTP, serverless runtime
- D. SAP BTP, Cloud Foundry runtime
- Correct Answer: AC

QUESTION 9

You are adding an API management layer to your integration landscape. What standard benefits does SAP API Management offer? Note: There are 2 correct answers to this question.

- A. Enabling seamless extensibility through an open event-based message exchange platform (eventdriven architecture)
- B. Exposing data with external ecosystems to generate new revenue streams (data as a service)
- C. Implementing new code-based APIs to various back ends (SAP cloud/on premise, third party)
- D. Implementing simplified integration with various ecosystems (e.g., partners, marketplaces, etc.)

Correct Answer: BD

QUESTION 10

Which of the following mailing options can be integrated with SAP Sales Cloud using groupware? Note: There are 3 correct answers to this question.

- A. Mozilla Thunderbird
- B. Gmail
- C. Microsoft Outlook



- D. IBM Lotus Notes
- E. Yahoo Mail

Correct Answer: BCD

QUESTION 11

In a large organization, the implementation of a single SAP Customer Experience solution is usually part of a bigger program. Which of the following boards/committees is responsible for ensuring the integrity of end-to-end processes across all the solutions/projects?

- A. Business Process Board
- **B. Steering Committee**
- C. Enterprise Architecture Board
- D. Change Advisory Board

Correct Answer: C

QUESTION 12

Which types of consent can be configured in Consent Management? Note: There are 3 correct answers to this question.

- A. Other consent management
- B. Privacy policy
- C. Terms of service
- D. Cookies
- E. Push notification

Correct Answer: ABC

QUESTION 13

Which of the following file formats are supported by IdentitySync? Note: There are 3 correct answers to this question.

A. ZIP

- B. DSV
- C. JSON
- D. IMPEX



E. IDOC

Correct Answer: ABC

QUESTION 14

Which of the following are the commercial models of SAP BTP? Note: There are 2 correct answers to this question.

- A. The on-premise model
- B. The consumption model
- C. The subscription model
- D. The rental model

Correct Answer: BC

QUESTION 15

Which of the following accelerators are available to implement innovations with SAP Extension Suite? Note: There are 2 correct answers to this question.

- A. SAP Discovery Center missions
- B. SAP Marketplace of free microapps for ERP
- C. SAP API Business Hub Workflow Live Process Content
- D. IoT robots with embedded machine learning

Correct Answer: AC

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