

# DEV-401<sup>Q&As</sup>

Building Applications with Force.com and Visualforce

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**QUESTION 1**

Which of these values can a `if` function used in a validation rule have in either the 2nd or the 3rd parameter?

- A. true
- B. false
- C. 1
- D. 0
- E. null

Correct Answer: ABE

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**QUESTION 2**

Which of the following is not standard salesforce.com functionality?

- A. Email to lead
- B. Email to case
- C. Web to lead
- D. Web to case

Correct Answer: A

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**QUESTION 3**

Apex sharing reason can be used for

- A. Manual sharing of records or one-off sharing which is done on a record basis
- B. General sharing rule
- C. Both of above

Correct Answer: A

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**QUESTION 4**

A workflow rule with workflow action of field update is active but is not giving the desired result. What could be the reason?

Correct Answer: There might be another active workflow rule on the same object which might be giving an output which is conflicting with the output of this workflow rule by updating the same field in some other way. De activate the other

workflow rule or check the business logic as to why we are doing multiple field updates on the same field.

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**QUESTION 5**

Name the 5 data management operations

Correct Answer: Exporting data Deleting data Inserting data Updating data upsetting data

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**QUESTION 6**

What is the limit for cross-object formulas?

Correct Answer: 10 unique relationships per object across all formulas and rules

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**QUESTION 7**

Employees in an organization with Salesforce who do not have a Salesforce license can join Chatter.

Correct Answer: A

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**QUESTION 8**

Which of these operations on a file in Chatter leads to the generation of a private file?

- A. Upload the file on the Files tab
- B. Attach the file to a feed in Chatter
- C. Upload (i.e. contribute) the file in Salesforce CRM Content personal library.

Correct Answer: AC

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**QUESTION 9**

What does development mode enable? (Select all that apply)

- A. Inline editor
- B. File check In and out
- C. Page creation

D. Development sandbox

Correct Answer: AC

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**QUESTION 10**

In a Master-Detail Relationship, ownership and access to the child record are determined by the parent record

A. True

B. False

Correct Answer: A

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**QUESTION 11**

When the email ID of a user is changed then email with link to verify the change is sent to:

A. Only the new email ID

B. Only the old email ID

C. Both the old and the new email Ids

Correct Answer: A

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**QUESTION 12**

What is the difference between Apex Data Loader and Import Wizard as far as displaying error messages is concerned?

Correct Answer: Apex Data Loader Always gives error messages for failures. Error message given if text value provided in field of type number and loading of the record fails irrespective of whether the field is a compulsorily required field or not. Import Wizard. Is not consistent in giving error messages. For example, if a text value is specified in a field of type number (PAN number custom field created on Contact of type Number).

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**QUESTION 13**

A picklist called Section on Account has these 2 values A, B. How would you write a validation rule on this picklist to ensure that user selects either A or B while creating an account?

Correct Answer: It has got locked out, check the 'Lockout effective period\' duration from 'Setup -> Security Controls -> Password Policies'

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**QUESTION 14**

What values are available for Field-level security?

Correct Answer: Visible, Read-Only

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**QUESTION 15**

Which users can grant sharing privileges on a given record? (Select all that apply)

- A. System Administrators
- B. Manager
- C. Owner of the record
- D. Users above the owner of the record in the role hierarchy
- E. Users below the owner in the role hierarchy

Correct Answer: ACD

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