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QUESTION 1

Why would you recommend HP Installation Services?

A. to ensure the customer receives great service and support for the duration of the device lifecycle, including installation

B. to be able to facilitate the move to Microsoft Windows 10

C. to enable easier implementation of endpoint devices with the latest Microsoft and HP software solution updates already installed

D. to ensure the customer receives user-ready devices at specific locations that includes unpacking, PC setup, and basic configuration

Correct Answer: D

QUESTION 2

What are the characteristics of the new work style that results from moving into the experience age?

A. computer-based workflow in the office; flexible working hours: fixed location

B. cloud-based workflow in the office; nothing stored on local computers; more personalized, faster experience

C. cloud-based workflow; office will be wherever you are with no fixed location; people will stay in a job for around 3 years on average

D. cloud-based workflow; working from home; people staying in jobs for around 5 years

Correct Answer: B

QUESTION 3

A. It has the same collaboration standards as the standard HP EliteBook 840 G5 Notebook PC. but has extra security for patient records.

B. It has the same durability as the standard HP EliteBook 840 G6 Notebook PC to withstand accidental drops or spills, but It can also be sanitized.

C. It is white to match the hospital aesthetics and can be cleaned with bleach.

D. It is ultra-lightweight and has a detachable keyboard, thus making It easy for doctors to carry around.

Correct Answer: B

http://h20195.www2.hp.com/v2/getpdf.aspx/4AA7-2103ENUC.pdf

QUESTION 4

What does the HP Image Assistant Gen3 do?

A. It updates and maintains software and security settings across a fleet of PCs and HP Enterprise printers.

B. It monitors key processes, alerts both users and IT of any changes, and restarts them automatically.

C. It helps with real-time malware protection using deep neural nets.

D. It helps develop and maintain an up-to-date software image that has the latest patches and upgrades.

Correct Answer: D

QUESTION 5

Your customer spends 40% of time at the office and is looking for a way to quickly connect to existing external monitors. Which accessory would be most useful to add to their HP EliteBook?

A. HP Hot Desk Stand

B. HP Docks

C. HP Wireless Keyboard and Mouse

D. HPShareboard

Correct Answer: B

QUESTION 6

What should you offer to a customer with a major pain point of IT management and device maintenance across their organizations?

A. HP Care Pack

B. HP Services

C. HP Support Assistant

D. HP DaaS one-year pack

Correct Answer: B

QUESTION 7

Which HP product has HP Sure View Gen3 as an option?

A. HP ProBook 400 G6 series Notebook PC

B. HPPro0ne600G4Ai0PC

C. HPEliteOne800G5AiOPC

D. HPChromebook14G5

Correct Answer: C

Reference: https://www.thurrott.com/hardware/196696/hp-introduces-third-gen-of-hp-sure- view-with-new-elitebook-x360-830-eliteone-800-all-in-one

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QUESTION 8

As a result of HP\\'s mission to reinvent technology, which "world\\'s first" HP inventions help businesses modernize their working environment? (Select three.)

A. world\\'s longest battery life in an AMD-based mainstream business notebook

B. world\\'s first bezel-less screen

C. highest screen-to-body ratio in a business convertible

D. world\\'s longest battery life in a 14" business convertible

E. world\\'s first facial scanner

F. world\\'s first fingerprint reader

G. world\\'s first detachable digital pen

Correct Answer: CDG

QUESTION 9

What does the HP Secure Erase do?

A. It updates and maintains software and security settings across a fleet of PCs and HP Enterprise printers.

B. It quickly and effectively removes any malware from HP-protected personal systems and printer devices.

C. It helps with real-time malware protection using deep neural nets, including zero-day attacks.

D. It permanently destroys sensitive information from hard drives and solid-state drives, so it can never be recovered or compromised.

Correct Answer: D

QUESTION 10

What ate HP Lifecycle Services?

A. a contract under which you receive a new notebook every 3 years

B. a multi-year contract that Includes proactive security and management reporting

C. a portfolio of services that simplify device lifecycle management

D. a portfolio of services centered around device security and sanitation

Correct Answer: C