

HPE0-P26^{Q&As}

Configuring HPE GreenLake Solutions Dumps

Pass HP HPE0-P26 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass2lead.com/hpe0-p26.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by HP Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers



QUESTION 1

Can HPE GreenLake help IT achieve this goal?

Solution: Expand capacity to meet demands with greater accuracy.

A. Yes

B. No

Correct Answer: A

Reference: <https://www.businesswire.com/news/home/20201102005548/en/Global-Biotech-FirmMacrogen-Selects-HPE-GreenLake-to-Accelerate-Genomic-Analysis-and-DNA-Sequencing>

QUESTION 2

Is this statement correct?

Solution: ROI is a commonly used calculation of net benefits for broadly comparing potential investments.

A. Yes

B. No

Correct Answer: A

Reference: <https://www.autocont.cz/getmedia/841df7a7-1ba6-4ed6-9648-113c2fb55e05/HPE-GreenLakeForrester.pdf>

QUESTION 3

Your customer is interested in HPE GreenLake solutions, but would like assistance with operating the solution and performing tasks such as monitoring, design, patching, and troubleshooting. You decide the customer is a good prospect for Adaptive Management Services (AMS).

Is this something you should explain to the customer?

Solution: HPE operates and administers the HPE hardware components, while customers must operate and administer middleware and applications.

A. Yes

B. No

Correct Answer: B

QUESTION 4

Is this a correct statement about HPE GreenLake workload templates?

Solution: The Private Cloud template can be a good fit for customers using offerings such Microsoft Azure Stack.

A. Yes

B. No

Correct Answer: A

Reference: https://www.hpe.com/emea_europe/en/solutions/cloud/azure-hybrid-cloud.html

QUESTION 5

Can HPE GreenLake help IT achieve this goal?

Solution: Adopt a consumption model with shorter procurement cycles.

A. Yes

B. No

Correct Answer: A

Reference: <https://assets.ext.hpe.com/is/content/hpedam/a50000669enw> (2)

QUESTION 6

Does this correctly describe service components of a custom HPE GreenLake solution?

Solution: The solution only includes HPE Pointnext services as partners are not allowed to add their own services.

A. Yes B. No

Correct Answer: B

QUESTION 7

Does HPE provide this to partners to help them build the business case and proposal for HPE GreenLake core solutions?

Solution: customer requirements list.

A. Yes

B. No

Correct Answer: B

Reference: <https://www.hpe.com/us/en/newsroom/press-release/2020/11/hewlett-packard-enterpriseenhances-hpe-partner-ready-program-to-drive-as-a-service-and-smb-growth.html>

QUESTION 8

Is this a step in the Change Order Process?

Solution: HPE Delivery and the distributor create a growth BOM in OCA and send it to the HPE partner.

A. Yes

B. No

Correct Answer: B

QUESTION 9

You determined that your customer has a 90 percent asset utilization rate.

Is this an appropriate way to explain how HPE GreenLake can reduce time to value?

Solution: HPE Financial Services IT Asset LifeCycle Solutions allow companies to get value from their legacy systems.

A. Yes

B. No

Correct Answer: A

Reference: https://www.hpe.com/emea_europe/en/services/asset-lifecycle.html

QUESTION 10

Is this a step in the Change Order Process?

Solution: The HPE partner sends the List Price BOM developed in Excel and UCID to the HPE Pointnext Services Deal Owner and HPE GreenLake Project Manager.

A. Yes

B. No

Correct Answer: A

QUESTION 11

You are helping guide your customer through the HPE GreenLake delivery process. Is this a factor that can push out the date when services will be up and running? Solution: The solution was quoted through the HPE GreenLake Quick Quote tool.

A. Yes

B. No

Correct Answer: B

QUESTION 12

You are discussing financial and organizational goals with a customer.

Does this customer statement indicate that you can help the customer achieve these goals with HPE GreenLake?

Solution: "We do not plan to grow beyond 10 TB of storage in the next 5 years."

A. Yes

B. No

Correct Answer: A

QUESTION 13

You are designing a custom HPE GreenLake solution for a customer who needs a virtual desktop infrastructure (VDI) platform.

Is this a guideline you should follow to determine the solution components to include?

Solution: Avoid mixing different families of HPE products, such as Synergy and Primera.

A. Yes

B. No

Correct Answer: B

Reference: https://www.hpe.com/emea_europe/en/integrated-systems/synergy.html

QUESTION 14

Is this a true statement about Excel Business Case tool outputs?

Solution: HPE GreenLake calculations are based on averages from large enterprise customers.

A. Yes

B. No

Correct Answer: B

QUESTION 15

Is this a service that HPE partners can deliver on behalf of HPE for HPE GreenLake solutions? Solution: HPE Cloud Consulting Services.

A. Yes

B. No

Correct Answer: A

Reference: <https://www.businesswire.com/news/home/20201110005782/en/Hewlett-Packard-Enterprise-and-Wipro-Partner-to-Deliver-Hybrid-Cloud-and-Infrastructure-Solutions-as-a-Service-With-HPE-GreenLake>

[Latest HPE0-P26 Dumps](#)

[HPE0-P26 VCE Dumps](#)

[HPE0-P26 Braindumps](#)