

HPE2-E71^{Q&As}

HP Introduction to Selling HPE Products, Solutions and Services Exam

Pass HP HPE2-E71 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass2lead.com/hpe2-e71.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by HP Official Exam Center

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers



QUESTION 1

What is a distinctive benefit of HPE GreenLake Flex Capacity?

- A. Customers have the choice of using CAPEX or OPEX as the funding model.
- B. Customers amortize on-premises assets, reducing their value gradually over time.
- C. Customers have a use-based, monthly payment based on their solution.
- D. Customers use a flexible CAPEX funding model.

Correct Answer: C

Reference: <https://h20195.www2.hpe.com/v2/GetPDF.aspx/4AA6-7324ENW.pdf>

QUESTION 2

Which describes the HPE SimpliVity 380?

- A. Software-defined and hardware optimized
- B. Built on the HPE Apollo Gen10 Server
- C. Designed specifically for companies that need a VDI solution but have space constraints
- D. Optimized for compute-intensive workloads, rather than storage-intensive workloads

Correct Answer: A

QUESTION 3

What is one benefit of HPE Financial Services?

- A. It can finance 100% of the solution, including non-HPE products.
- B. It is the only organization that offers equipment recovery and disposal services.
- C. It offers one pay-as-you-go model for SMBs, which other financial institutions often do not accommodate.
- D. It offers interest rates at 1% lower than the prime rate.

Correct Answer: C

QUESTION 4

What is the danger of firmware attacks?

- A. They cause the server to immediately shut down, creating a service outage.

- B. They render the server unusable since there is no way to remediate them.
- C. They are the most common entry point for a ransomware attack.
- D. They are difficult to detect and can be one of the most damaging.

Correct Answer: B

Reference: <https://www.csoonline.com/article/2618113/security/what-you-need-to-know-about-firmwareattacks.html>

QUESTION 5

What are business values of HPE SimpliVity? (Select two.)

- A. SimpliVity eliminates the need for data center core switches.
- B. SimpliVity integrates up to five core data center activities, simplifying IT operations.
- C. A majority of companies using HPE SimpliVity report a dramatic improvement in application performance.
- D. Companies can deploy services and applications more quickly, allowing IT to focus on innovation.
- E. IT can choose from a suite of management tools, allowing them to use the tool that is best suited for their IT staff's skill sets.

Correct Answer: CD

QUESTION 6

What is the business value of HPE Persistent Memory?

- A. It increases the size of traditional storage, allowing customers to store more data.
- B. It includes custom server profiles that are tuned to specific workloads.
- C. It delivers new levels of performance for customers' workloads.
- D. It enables jitter smoothing, which reduces fluctuations in the processor.

Correct Answer: C

Reference: <https://h20195.www2.hpe.com/v2/getpdf.aspx/c04939369.pdf?ver=3>

QUESTION 7

Your customer is looking for a flash storage solution that enables them to move data between on-premises arrays and the cloud. Which HPE storage solution would you recommend?

- A. HPE MSA
- B. HPE Nimble

- C. HPE StoreVirtual
- D. HPE StoreEasy

Correct Answer: B

Reference: https://www.hpe.com/emea_europe/en/storage/nimble.html

QUESTION 8

Your customer needs to implement the strongest security measures to demonstrate regulatory compliance. Which Gen10 features should you highlight when talking to this customer? (Select two.)

- A. Silicon Root of Trust
- B. Insight Control
- C. Runtime validation
- D. Unified Extensible Firmware Interface (UEFI)
- E. Intelligent Provisioning

Correct Answer: AE

Reference:
https://portal.techdata.ch/fileadmin/user_upload/Infos/Produkt/Gen10/HPE_Gen10FAQ_a00009319ENW_July2017.pdf

QUESTION 9

A customer wants to upgrade their 802.11a/b/g APs to 802.11ac APs. However, the customer does not want to refresh their aging wired infrastructure, which is from another vendor, because most users access the network from a wireless connection.

Why should you recommend that the customer update the wired network?

- A. Customers should update wired infrastructure every two years to take advantage of new features.
- B. Customers can simply ensure their switch software is up to date.
- C. The 802.11ac APs support higher bandwidth, which requires a stronger wired backbone.
- D. Aruba wireless technologies require an Aruba wired environment to function properly and deliver business benefits.

Correct Answer: D

QUESTION 10

You have qualified your customer for a storage virtualization use case. Your customer tells you about 45% of their servers are virtualized, but they need to improve scalability before they increase their virtualization.

Where is this customer in their virtualization journey?

- A. Expanding
- B. Getting started
- C. Planning
- D. Growing

Correct Answer: C

Reference: [https://www.google.com/url? sa=t&drct=j&andq=and&src=s&source=web&andcd=1&andved=2ahUKEwivkdDQ3NDjAhVUDWMBHXQHClwQFjAAegQI ARAC&url=ftp%3A%2F%2Fftp-boi.external.hp.com%2Fpub%2Fproducts%2Fservers% 2Fvmware% 2F4AA0-5141ENW_Virt_Brochure_Jan09.pdf&usg=AOvVaw3V8z4xpE_gsWNCgj9w3kgM](https://www.google.com/url?sa=t&drct=j&andq=and&src=s&source=web&andcd=1&andved=2ahUKEwivkdDQ3NDjAhVUDWMBHXQHClwQFjAAegQIARAC&url=ftp%3A%2F%2Fftp-boi.external.hp.com%2Fpub%2Fproducts%2Fservers%2Fvmware%2F4AA0-5141ENW_Virt_Brochure_Jan09.pdf&usg=AOvVaw3V8z4xpE_gsWNCgj9w3kgM)

[Latest HPE2-E71 Dumps](#)

[HPE2-E71 PDF Dumps](#)

[HPE2-E71 Exam Questions](#)