

P2020-795^{Q&As}

IBM Decision Optimization Technical Mastery Test v2

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QUESTION 1

Which differentiates IBM Decision Optimization solutions against packaged solutions?

- A. The upfront cost is often significantly lower compared to packaged solutions.
- B. They are easier and faster to install and get up and running.
- C. They offer unique competitive advantage with no custom development required.
- D. They can evolve in the future to address changes in business requirements.

Correct Answer: A

QUESTION 2

A technical seller has conducted an IBM Decision Optimization Discovery Workshop with a client. Which outcomes are essential to conclude the discovery?

- A. An understanding of the business situation as well as the technical and financial information.
- B. An understanding of the business situation as well as the solution overview and the solution approach.
- C. The stakeholders being convinced as well as the technical and financial information.
- D. The definition of a Proof of Concept has been established as well as the solution overview and the solution approach

Correct Answer: B

QUESTION 3

A large paper manufacturer makes standard and specialty papers. The production process makes batches of long rolls of paper Individual customer orders can be accommodated by cutting the rolls into segments of varying widths. They have requested that IBM develop an optimization solution that improves their operational efficiency. Which is an appropriate goal to be optimized in this situation?

- A. Reduce scrap loss.
- B. Verify all customer orders.
- C. Estimate set-up times between orders.
- D. Design a color pattern for each roll processed.

Correct Answer: A

QUESTION 4

A manufacturing prospect is looking to implement a collaborative production planning system for multiple planners

located in a single geographic location. The prospect prefers an "on-premise" solution. Which set of products would be best to propose?

- A. CPLEX Enterprise Server, DOC Data Server, WAS ND
- B. DOC Planner Edition, CPLEX Engine
- C. DOC Client Edition, DOC CPLEX Server, DOC Data Server, WAS
- D. DOC Reviewer Edition, DOC CPLEX Server, DOC Data Server, WAS ND

Correct Answer: A

QUESTION 5

A customer is interested in deploying an optimization solution that will need to run locally on mobile devices that end users in the field carry with them. What is the most appropriate license and sizing metric that the IBM team would propose?

- A. IBM ILOG CPLEX Optimizer Deployment Edition and the number of mobile devices
- B. IBM ILOG CPLEX Optimization Studio Developer Edition Floating User Single Session and the number of concurrent users
- C. IBM CPLEX Optimizer Deployment Edition and the number of concurrent optimization requests
- D. IBM ILOG CPLEX Optimizer Single User Edition Client Device License and the number of mobile devices

Correct Answer: B

QUESTION 6

A customer is interested in deploying an optimization solution with IBM Decision Optimization CPLEX Deployment Edition. What should the technical seller inquire about that would allow the IBM team to come up with a sizing recommendation?

- A. The number of business users that will be using the optimization application.
- B. The number of concurrent optimization requests that are expected to reach CPLEX at any given time
- C. The amount of time it takes for CPLEX to solve a single optimization request
- D. The number of variables and constraints in the optimization problem

Correct Answer: D

QUESTION 7

A customer is looking for a Sales and Operations Planning (SandOP) solution that allows their business users to make qualitative adjustments to demand plan, create optimized operations plan and perform financial analysis. Which of the following products are best suited for developing such a solution?

- A. Cognos TM1 with DOcloud
- B. Decision Optimization Center with DOcloud
- C. CPLEX Optimization Studio with DOcloud
- D. SPSS with DOcloud

Correct Answer: A

QUESTION 8

Which financial industry use case is a good candidate for an IBM Decision Optimization solution?

- A. Determining risk tolerance of an investor
- B. Determining expected return of a portfolio
- C. Determining risk level of a portfolio
- D. Determining portfolio composition to balance return and risk

Correct Answer: C

QUESTION 9

A customer is interested in an affordable deployment of an IBM Decision Optimization Center (DOC) solution that will support a collaborative planning application with multiple business users. What should the technical seller inquire about that would allow the IBM team to come up with a sizing recommendation for the IBM DOC CPLEX Server Component?

- A. The number of business users that will be using the optimization application
- B. The number of concurrent optimization requests that are expected to reach the CPLEX server at any given time.
- C. The amount of time it takes for the server to respond to a single optimization request.
- D. The number of variables and constraints in the optimization problem.

Correct Answer: D

QUESTION 10

A technical seller conducts an IBM Decision Optimization Discovery Workshop with the client. What are desired outcomes of this session?

- A. Obtain financial information in order to estimate Time to Payback and understand the desired situation and the targeted revenue/cost/risk improvements.
- B. Obtain financial information in order to estimate Time to Payback and find out the available budget
- C. Understand compliance regulations of the client and find out the available budget.

D. Understand compliance regulations of the client and understand the targeted revenue/cost/risk improvements.

Correct Answer: D

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