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QUESTION 1

Get Cloud Consulting (GCC) currently uses separate platform for marketing sales, commerce, service, and information technology. As GCC continues to grow, it decides to move all departments onto Salesforce. What would provide GCC the most benefit by moving to the Salesforce Platform?

- A. Salesforce increases security by only requiring employees to remember one password.
- B. Salesforce saves companies money by eliminating the need to purchase licenses for multiple systems.
- C. Salesforce provides a complete view of a company's customers on one unified platform.

Correct Answer: C

QUESTION 2

Two users in the same opportunity record are seeing different fields.

What is the reason for this?

- A. The missing fields are marked as hidden in Object Manager.
- B. The users are assigned different profiles and page layouts.
- C. The users have been configured with different Locales.

Correct Answer: B

QUESTION 3

A Salesforce associate is looking at a custom Contact list view and wants to show more information from the record. What should they do to add the missing key columns?

- A. Edit list filters
- B. Select Fields to Display
- C. Edit sharing settings

Correct Answer: B

QUESTION 4

A salesforce associate at get Cloudy Consulting has been asked to analyze Service Cloud data to determine how many individual have called in to the support center. Which relationship on Case should the associate use?

- A. Owner
- B. Account

C. Contact

Correct Answer: C

QUESTION 5

Get Cloudy Consulting wants to evaluate a new feature that requires a specific license before purchasing. Which environment should be used?

- A. Developer org
- B. Developer sandbox
- C. Scratch org

Correct Answer: A

QUESTION 6

Get Cloudy Consulting (GCC) wants to migrate to Salesforce as its business continues to grow. GCC's needs include:

Communicating available products and service to its prospective customers

Improving its sales pipeline forecast and management quarterly revenue goals Offering support to customers through its website, consider for implementation?

- A. Service, Experience, and Marketing
- B. Commerce, Service, and Marketing
- C. Sales, Service, and Marketing

Correct Answer: C

QUESTION 7

A Salesforce associate wants to locate a record within the custom object called Shipment. What is the most efficient way to find a record within this object?

- A. Global Search
- B. App Launcher
- C. Object Manager

Correct Answer: A

QUESTION 8

Get Cloudy Consulting (GCC) needs an environment to onboard new hires as well as develop, implement, and test new requirements. Which type of environment should OCC use?

- A. Sandbox
- B. Production
- C. Trailhead Playgroun

Correct Answer: A

QUESTION 9

A manager is creating a dashboard for their team and wants each team member to receive a copy of the dashboard results by email each week. What should the team members do to ensure they receive they weekly results?

- A. Like the dashboard.
- B. Subscribe to the dashboard
- C. Follow the dashboard

Correct Answer: B

QUESTION 10

Get Cloudy Consulting's growing marketing team is on a custom profile named Marketing Team. The team currently has Read access to leads and opportunities- Two marketing managers need Edit access on leads. What should the Salesforce associate do to grant them the access they need?

- A. Create a permission set that grants Edit access to leads and assign it to the marketing managers.
- B. Create a permission set that grants Edit access to leads and assign it to the marketing team.
- C. Create a new profile that grants Edit access to leads and assign it to the marketing managers.

Correct Answer: A

QUESTION 11

Where can a new user set up an email signature in Salesforce?

- A. Personal Settings
- B. User Profile
- C. Email Setup

Correct Answer: C

QUESTION 12

How can a user see only contacts from a specific city on the "New This Week" list view without changing what other users see?

- A. Change the permissions so they can only see records from the specific city.
- B. Clone the list view with a new name, and filter by the specific city.
- C. Build a private report for contacts that is filtered by the specific city.

Correct Answer: B

QUESTION 13

A salesforce associate at Get cloudy Consulting is configuring object access. The requirements are:

Sales Manager must have the same access to Opportunities.

Marketing managers must have the same access to Campaigns.

What is the recommend approach to configuring their access?

- A. Sharing Sets and Manual Sharing
- B. Validation and Assignment Rules
- C. Profiles and Permission Sets

Correct Answer: C

QUESTION 14

A VP of sales is requesting an easy to understand visual representation of accounts and opportunities that have been worked on by the sales agents in the current quarter in order to identify trends, sort data, and measure the impact of their activities.

What is recommended to meet these requirements?

- A. Create a list views.
- B. Create a dashboard.
- C. Create a custom tab.

Correct Answer: B

QUESTION 15

A salesforce associate is excited to find they can combine the challenge of learning new skills with the chance of winning prizes?

A. Superbadges

B. Quests

C. Ranks

Correct Answer: B

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